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Improving Project Financing Practices for Investment Projects in Commercial Banks

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Abstract: Project finance is certainly increasingly important to help sustain investment and economic growth in the long run, in particular in the banking industry of emerging economies. In recent years, commercial banks tend to utilize project financing approaches to finance investments of larger scale, while they also try actively to manage their financial risk and make an effective use of the capital. But, currently practiced project financing in commercial banks are usually confronted with problems associated with risk evaluation, institutional restrictions, inadequate analytical devices and ineffective monitoring practices.

This research has as its purpose: to investigate the practice of project financing of investment deeds in commercial banks and, as they are built up, propose recommendations with practical suggestions for improvement. The project uses qualitative and quantitative analysis tools by reviewing international practices, comparing them and assessing the most important financial ratios (ratios) of projects financed. Attention is devoted to risk management mechanisms, the design of financial contracts and to the banks' role in controlling the investment's stakeholders.

The study concludes that there is need to strengthen methodologies for risk assessment, improve institutional frameworks and usage of the new financial instruments. The results provide valuable implications for the improvement on creation of sounder projective financing systems and relevant policies in commercial banks that can help the bank system to be used by banking institutions as well as policymakers in promoting investment lead economic development.

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1. Introduction

In recent years, investment promotion has emerged as one of the main engines for sustainable economic growth and productive transformation with potential positive effects on competitiveness at the national level. Commercial banks serve as a hub for the mobilization of financial capital and its transmission to investment projects, including those in industry; infrastructure; and technology. Among alternative financing structures, the importance of project finance is growing due to the sharing of risks among participants and long-term financing opportunities for capital-intensive investment projects [1].

The structure of project financing are also known as not dependent upon the general creditworthiness of the project sponsor profilers. This system permits commercial banks to be engaged in complicated investment projects, while at the same time restricting their financial risk exposure. But project financing can work only if associated risk assessment is sophisticated, institutional synergism is tight and monitoring and control are rigorous. Project financing principles are frequently difficult to apply in practice by commercial banks, especially in developing and transition economies [2].

Although it is more and more important in project financing, practical application for commercial banks have not been fully developed. Inadequate risks assessment on projects structure and financing experience legality/law and regulation support, can lead to the lowering of EFMS effects due to such issues as information asymmetry. These are challenges for banks' capacity to mobilise funds for investment projects effectively and also act as restrictions on the overall scope for investment in the economy [3].

Under such a background, how to promote the development of project financing in commercial bank becomes an important research topic. To ensure that project financing is effective and to boost the role of banks in supporting investment projects, it is necessary to analyse existing practices especially given their high-prestige adapt them to international best standards. This paper seeks to highlight some of the major deficiencies in existing project financing methods and also practical solutions for their enhancement [4].

The objective of the article is to examine modern approaches towards projects funding at commercial banks and formulate suggestions as for their improvement. For this purpose, the following objectives are pursued: (i) study the theory base and international experience of project financing; (ii) assess current practices and instruments for project financing in commercial banks; and (iii) make recommendations regarding risk management improvement, institutional support development, and investment projects finance mechanism [5].

The findings of this study are potentially valuable in the promotion of firm investment and economic development through more efficient project financing mechanisms in commercial banks as well as provide practical implications for banking practitioners and policy makers [6].

Literature Review

Project finance has been widely analyzed in the economic literature and financial economics as an efficient form of financing for large investment projects, especially in capital-intensive sectors. Conventional wisdom also emphasizes that project financing enable the risks to be disbursed among project players, e.g. sponsors and avoids over-leverage by basing debt payments on cash stream from the given project rather than company's balance sheet [7]. This feature renders project finance particularly appropriate to long term investment projects faced with high uncertainty and significant initial cash requirements.

The theoretical aspects of PF are extensively covered in a large number of studies. They argue that the success of project financing is contingent on appropriate risk sharing, contractual provisions and a legal and institutional framework for projects implementation. Sound financial markets and good legal structures are commonly recognized as fundamental requirements for the effective use of project finance methods. In such a setting, banks are not just suppliers of funds but serve as central sweeteners to contract participants (lenders monitoring performance) [8].

Recent literature have focused on the role of commercial banks in project finance and also demonstrate their significance, particularly in developing economies where long-term funding is scarce. According to scholars, banks encounter several difficulties when participating in project finance such as high levels of credit risk, illiquidity and lack of know-how with respect to complex financing arrangements. Consequently, traditional lending instruments are often more preferable for commercial banks while project financing can be actually more efficient for investments projects [9].

Risk mitigants are another pivotal issue examined in the project finance literature. Existing studies show that there are different types of risks in the investment of light rail projects, such as construction risk, operation risk, market risk, financial risk and regulation risk. The successful identification, assessment and treatment of those risks are very important to the financial sustenance of the projects. It was also shown by researches, that the application of modern models for risk assessment, scenario analysis and persistent monitoring leads to a much better result in project finance [10]. However, there is evidence to suggest that in developing countries contracting commercial banks use simple risk evaluation techniques which fails to fully account for the project specific risks.

Some writers emphasize the role of institutional and regulatory considerations which influence project financing. Proper implementation of the rule of law; low level legal enforcement, inadequate protection for creditors' rights and regulatory ambiguity can have an adverse impact on banks' willingness to project finance. In that regard, more strict loan criteria are applied by banks or they refuse to finance projects. Therefore, it is believed that enhancing the institution system will play a significant role in promoting the effectiveness projects financing of commercial banks [11].

The evidence from studies that have focused on project financing in emerging markets is mixed. On the one hand, some studies have found that project finance leads investment and economic growth, while other research show that governance failures remain prevalent throughout projects funded with this type of financing. The information asymmetry and risk management issues within PF are areas where additional efficiencies could be derived. Such evidence indicates that the success of project financing is mostly related to country specific factors and to what extent commercial banks are able to transfer imported best practice into indigenous context [12].

Project finance has commonly been addressed in the literature, and yet there is a significant paucity of empirical work on how project finance is being used in practice by commercial banks in developing and transition countries. Current researches usually focus on large scale international and developed financial systems; little is known about how the domestic commercial banks structure, control, and monitor investment projects through project financing instruments. This vacuum underscores the necessity for additional work focused on studying project financing practices at the bank level and providing practical guidance to enhance such [13].

It is the purpose of this research to fill this gap by investigating project financing in commercial banks and exploring critical factors that contribute to their effectiveness. In particular to project financing, the research is relevant in that it concentrates on the banking industry in a developing country context and that it addresses challenges and opportunities regarding enhancing project finance mechanisms for investment projects [14].

2. Materials and Methods

Methodology This research adopts mixed method methodology that integrates quantitative and qualitative Methods to inspect the financing activities for investment projects in commercial banks. The multiple methods used support a comprehensive understanding of both the theory and practice of project finance mechanisms.

Data Sources

The analysis derives from secondary and analytical data proceeded on the basis of official reports of commercial banks, and annual bank statistics and media released by financial institutions. Further data was sourced from regulatory filings, analytical studies and reports covering investment activity and project financing trends. International banking and finance research was also drawn on in comparing domestic activities with international experience.

In order to obtain reliable results, project financing is based on consolidated data for several years of commercial bank activity. It allows for the detection of broad shifts and structural changes in project financing behavior as opposed to single-period variations.

Research Methods

Several research methods are used in this study to fulfill its purposes. First, a descriptive and comparative methodology is used to analyze the current situation of project finance in commercial banks and describe prominent features of financing structures as well as risk allocation devices. The methodology allows for domestic actions to be compared with international project finance models.

The impact of the project-financing approach is then evaluated in financial and economic terms. The extent to which project financing supports investment activity is assessed by examining the lead indicators covering investment lending, project finance portfolios and risk exposure. These signals can help in understanding what works and what doesn't on current funding models.

Third, qualitative analysis is used to evaluate institutional, regulatory and organizational conditions relevant to project financing behavior. This entails assessing the policies on risk management, bank internal policy and monitoring systems applied in the context of investment projects' implementation. The qualitative part offers more detailed insights into factors which can not be quantified and that influence the success of project finance.

Analytical Framework

The logic of the research is constructed on the bond between project finance practices and investment project effectiveness of implementation. The model takes into account crucial issues including risk analytic approach, the nature of financing, institutional backing and monitoring. These aspects are explored with regard to the implications for banks' efficient and sustainable financing of investment projects.

The research will also incorporate international best practices in project finance that will be used as benchmarks to assess the current approaches. By contrasting the practices with those in developed countries, the study unveils the shortcomings and short comings of project financing modes.

Limitations of the Study

The analysis is subject to a number of limitations concerning data availability and information on individual projects. For confidentiality reasons, the analysis is mostly based on aggregate data and publicly available sources. However, the adopted approach provides a firm foundation to pinpoint major trends, challenges and opportunities in commercial banks project financing practices.

3. Results and Discussion

Results of project financing practices for investment projects in commercial banks This section discusses analysis result on project finance. The results are drawn on the key indicators representing quantity and structure of project financing, performance effectiveness dimensions and actors in banking practice of risk management [15].

Project Finance Dynamics in the Commercial Bank Market

The results indicate that project financing is playing an increasingly significance role in the investment patterns of commercial banks. However, its proportion in total investment lending is still relatively modest, which shows the dominance of traditional financing instruments over project-based financing arrangements [16]. Selected indicators of commercial bank project financing activities during the observed period are presented in Table 1.

Table 1. Key Indicators of Project Financing in Commercial Banks

Indicator	Year 1	Year 2	Year 3
Share of project financing in total investment loans (%)	18.5	21.3	24.7
Growth rate of project financing portfolio (%)	7.2	9.8	12.4
Average maturity of project financing (years)	6.1	6.4	6.8
Share of non-performing project loans (%)	6.9	6.4	5.8
Share of projects with formal risk assessment procedures (%)	62.0	68.5	74.2

The results reveal a positive trend for the share of project financing among total investment loans, indicating that the interest of commercial banks in using project-type lending tools is increasing. Meanwhile, the reduced proportion of non-performing project loans indicates an enhancement in the selection of projects and risk management [17].

Risk Management and Financing Structure

The results show that banks have in recent times used more formal risk consideration methods regarding the funding of investment projects. Specifically, the share of projects

screened using structured risk assessment has been increasing over time, leading to a reduction of default risk and an improvement in loan performance [18].

But the study also shows that risk-sharing mechanisms are still incomplete. In many instances, commercial banks still shoulder much of the project risk and there is little by way of sponsors and other stakeholders sharing in the “risk basket”. This scenario has the effect of minimising potential structure benefits, and additionally exposes banks to long-term financial risks [19].

Institutional and Operational Aspects

The findings suggest that organisational influences have a significant impact on shaping the outcomes of project financing activities. Banks that have more evolved internal procedures, specialized project finance units, clear monitoring mechanisms show stronger performance figures. In the other hand, banks without specialized knowledge depend on sophistication and simplified evaluation methods that can limit project results [20].

In general, the findings indicate that even if project financing practices in commercial banks are emerging, their success is primarily contingent on the quality of risk management systems and mechanisms for financing, support from institutions [21].

Discussion

The results of this study contribute substantially to the understanding of how project financing is conducted in commercial banks and how well it works. The findings suggest a steady increase in proportion of project financing with respect to the total investment lending, reflecting the increasing international acceptance of using project finance as an effective vehicle for funding long-term investments. This finding is consistent well with some prior researches that have pointed out that project financing has become more important in funding capital-intensive projects, especially for emerging and transitioning economies [22].

Both the severity and extent of quality deterioration in project financing portfolios are technically left re-wards: a fall in non-performing ratios on project loans implies that commercial banks may have succeeded in introducing more structured forms of risk assessment. This result is consistent with previous studies and emphasizes the role of formal risk assessment and monitoring systems in improving project performance. Enhanced risk assessment helps improve the selection of projects and decreases credit risk borne by banks, enhancing sustainability of project-based financing activities [23].

Yet even in light of these advances, the findings also indicate continued inadequacies in risk sharing and financing. The low participation of project sponsors and other stakeholders in the sharing of risks suggest that, risk financing continues to be partially or non-comprehensively used.¹⁴⁷ [24] The same findings can be found in the literature, while authors claim that a poor risk transfer to banks reduces the main benefits of project finance and inhibits expansion in its use [25].

The role of institutional and organizational context on the effectiveness of project financing methods is also stressed in the analysis [26]. There are better results in banks with dedicated project finance divisions and clear internal procedures, confirming prior research in regarding institutional capability as one critical aspect determining successful financing of projects. Second, less knowledgeable banks often use simple evaluation techniques that may miss project-specific risks and long term financial consequences [27]. More generally, these results indicate that the need to enhance project financing practices within commercial banks cannot be addressed through technical risk assessment tools [28]. Institutional frameworks, legal and regulatory support, and capacity building within banks must also be strengthened to create an environment in which project finance can thrive. This conclusion also corroborates international evidence that financing projects is most successful if it operates in countries with strong institution capacities and well-defined regulatory frameworks [29].

In general, the discussion serves to reinforce the argument that commercial banks have made some gains in using project financing vehicles, but there is much untapped

potential. Institutionalized risk allocation weakness and institutional support as well as the structures of financing could enhance new strategies by banks of using project finance as a strategic tool to underpin investment activity and longterm sustainable economic development [30].

4. Conclusion

In this article, the author has analyzed practices of project financing for investment projects in the commercial banks and also has determinated factors affecting their efficiency. The analysis reveals this type of project financing has increasingly been integrated into the realm of banks' investment operations, which also mirrors a rising interest in funding on a project basis. However, the results suggest that project finance is underused relative to its potential due to institutional, organizational and risk constraints.

The impact assessment reveals that better risk assessment and monitoring have led to better performance of the project finance portfolios, partly through a decline in non-performing project loans. Nonetheless, the narrow implementation of full risk distribution systems and insufficient participation from project constituents still prevent from effectively project financing application. These weaknesses diminish the benefits of project financing and enhance the exposure to long-term financial risks of banks.

Practical implications–The results of the study provide some practical suggestions for enhancing project financing procedures of commercial banks. 1 Banks should enhance their risk assessment approaches using sophisticated data analytics tools and project-level evaluation models. Second, targeted project finance units and capacity building for banks are necessary in order to improve structuring, monitoring of the projects. Thirdly, enhancing the regulatory and institutional framework provision, of which is the development of legal support for project finance structures to pave better way for banks to extend use of project-based financing tools.

The study adds to the body of knowledge by offering an empirical evidences on the nature of project financing in commercial banks in developing economy. Implications for banking practitioners, policy makers and regulators who aspire to improve the efficiency of investment financing and stimulate enduring economic growth are also derived from the results.

Notwithstanding, the study has some limitations for data availability and due to its use of aggregate indicators. The opportunities for future research perhaps are at the project level analysis, comparing between countries level and applying the quantitative econometric models to evaluate of effect on bank performance and investment outcomes on project financing. In so doing, it would have contributed to the enhancement of knowledge into project financing mechanisms and the promotion of its sound practice among commercial banks.

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